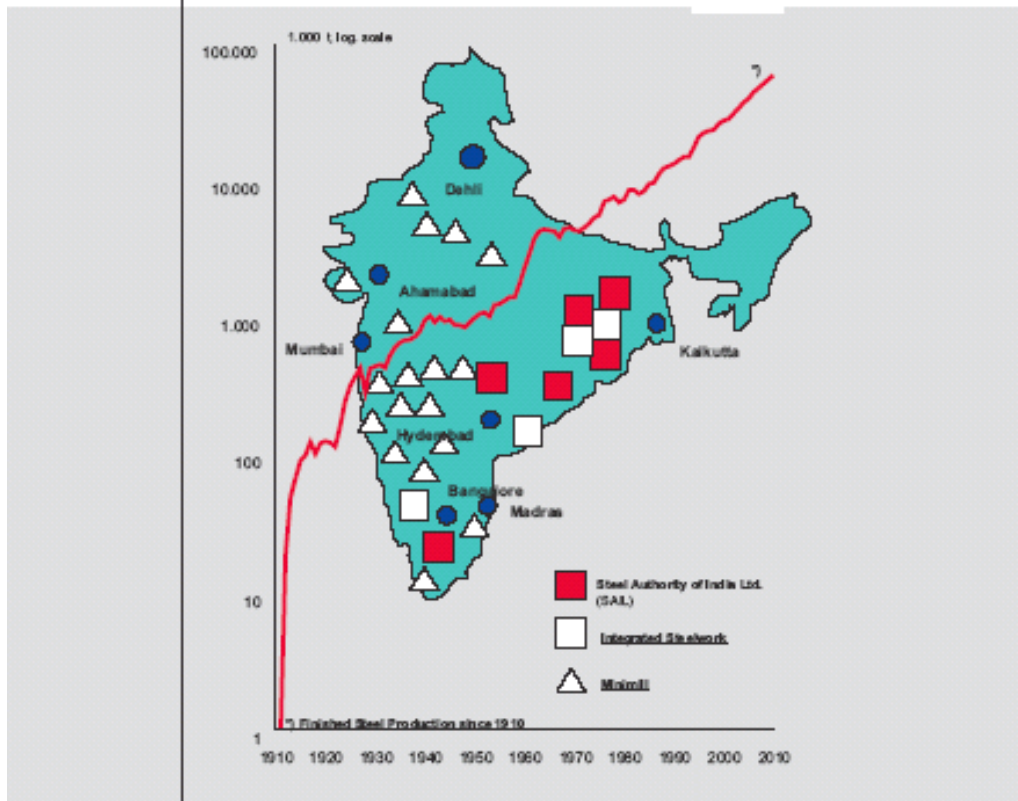




# The Indian Steel Market and Economic Profile of SAIL



March 2006



Betriebswirtschaftliches Institut Stahl  
Wirtschaftsvereinigung Stahl  
im Stahl-Zentrum

April 06

# The Indian steel market, and economic profile of SAIL

## Table of contents

- I. The overall economic situation and steel market in India
  1. India and China: Two unequal competitors
  2. Indian economy influenced by politics and the monsoons
  3. India's steel market has great potential
  4. Positive development in industry and construction
  5. Car construction is growth area in India
  6. Structure of Indian steel market by product
  7. Current developments and prospects on the steel market
  8. "National Steel Policy, 2005"
  9. High export potential through new steel capacities
  10. Increasing overcapacities for galvanized sheet
  11. Three companies dominate the Indian steel market
  12. India's raw material market – increase in scrap steel and DRI
  13. India's steel industry with an offensive export strategy

## II. Economic profile of SAIL Ltd.

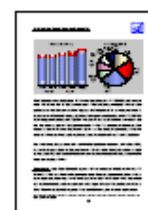
1. Overview of SAIL Ltd.
2. Economic development to FY 2005/06
  - 2.1 Production and shipments
  - 2.2 Sales and earnings situation
  - 2.3 Labour productivity and labour costs
3. Corporate development
  - 3.1. Capital expenditure
  - 3.2. Corporate Plan 2012
  - 3.3. Co-operations and participations

## III. Summary

### Annexes

- Annexe 1: Development of steelmaking in India by products  
Annexe 2: Locations of SAIL Ltd. in India  
Annexe 3: Selected raw steel capacity increases from 2005 up to 2010  
Annexe 4: PLANTFACTS-Database: Main production facilities of SAIL  
Annexe 5: Key financial figures SAIL FY 2000/01 – 2005/06  
Annexe 6: Further operative SAIL figures  
Annexe 7: Key figures of the steel industry of India and comments on the National Steel Policy of India 2005

58 pages of  
commentary,  
graphs, tables  
and analysis





Place your order now...

Fax back to +44 20 7929 4666

**The Indian Steel Market and Economic Profile of SAIL** £399 + vat / €595 / \$699

**Other German Steel Federation Reports Available**

- The US Steel Market –Return to growth path/Steel Dynamics intensifies diversification**  
£349 + vat / €479 / \$699
- The Turkish Steel Market –A steel industry undergoing change Erdemir doubles flat steel capacities** £425 + vat / €625 / \$835
- The Brazilian Steel Market & CSN** £385 + vat / €565 / \$679
- The Near/Middle East & North African steel market** £425 + vat / €625 / \$835
- The Russian Steel Market – Evraz, Severstal, MMK & NLMK intensify international expansion** £425 + vat / €625 / \$835
- Steel Market South East Asia** £385 + vat / €565 / \$679
- Steel Market Poland** £385 + vat / €565 / \$679
- An Economic Profile of the mining companies (CVRD, Rio Tinto & BHP Billiton)** £385 + vat / €565 / \$679
- Steel Market South Korea & Economic Profile POSCO** £275 +vat / €399 / \$499
- Steel Market Bulgaria** £195 +vat / €280 /\$345

**Please complete your details**

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

Country \_\_\_\_\_

Email \_\_\_\_\_

Tel (        ) \_\_\_\_\_

Fax (        ) \_\_\_\_\_

EU companies: VAT / Tax # \_\_\_\_\_

**Please complete payment details**

**I have enclosed my cheque** for (amount) \_\_\_\_\_  
payable to **Steel Business Briefing Ltd**

Please post to: Steel Business Briefing  
Peek House, 20 Eastcheap  
London EC3M 1EB, United Kingdom

**Please send an invoice to my company**  
for: (amount) \_\_\_\_\_

**Please debit my credit/charge card:**  
*Credit card payments taken in £GBP equivalent*

Card Holder's Name: \_\_\_\_\_

Card No: \_\_\_\_\_ CSV: \_\_\_\_\_

Expiry date: \_\_\_\_\_ / \_\_\_\_\_

Card Holder's Signature: \_\_\_\_\_



**Please fax back to +44 20 7929 4666**

For any questions please contact: **Laura** [laura@steelbb.com](mailto:laura@steelbb.com) tel: +44 20 7645 9411